

Towards a Prosperous Future

Annual Report 2020



Kingdom of Bahrain

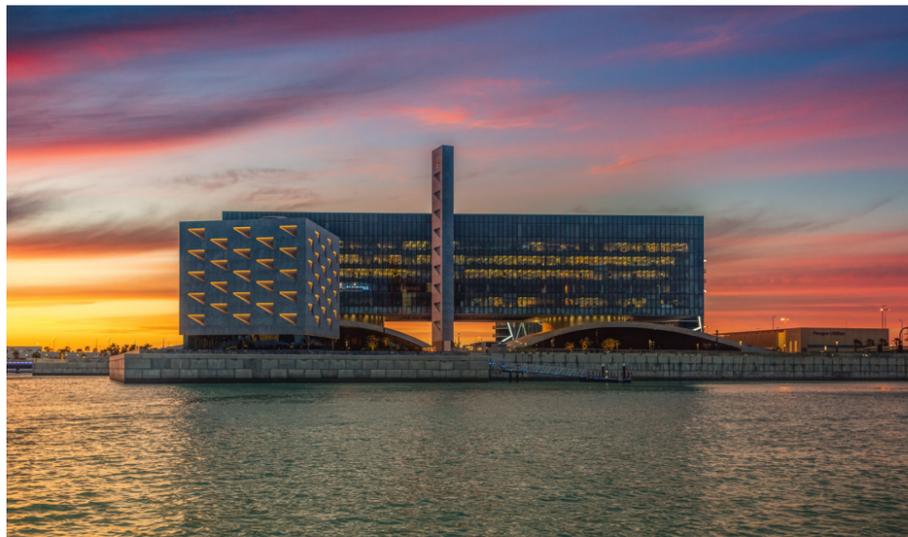
TENDER BOARD



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Bahrain Tender Board 2020 at a Glance



Arcapita Building

Bahrain Tender Board is located in arcapita building in the heart of the capital.

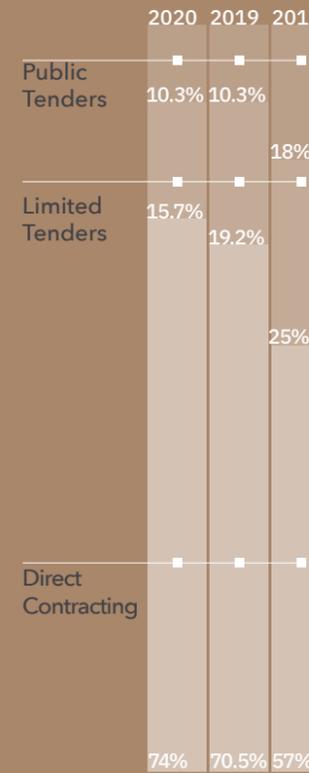
1034
New tender/bids

5555
Awards

The Covid-19 pandemic came with unexpected effects and repercussions on supply, supply lines, and the provision of services, but this did not dissuade the Tender Board from carrying out its tasks and achieving its goals of enabling the purchasing authorities to implement their plans and projects despite the exceptional circumstances. To ensure the continuity of service providence, the Tender Board immediately activated the pre-prepared emergency plan, which is prepared for similar emergencies, and modified it to comply with the National Coronavirus Response Team. As a result, 1034 new tender/bids were issued, 5555 awards were received, and 1688 tender/ bids were awarded a total estimated value of 1,557,395,691,320 BD, which proves that the government procurement sector in the Kingdom of Bahrain is able to balance between committing to precautionary measures and the continuity of development under all circumstances.

1688
Tender/ bids were awarded a total estimated value of **1,557,395,691** Bahrain Dinar

Tender methods



The top five entities in terms of tenders quantity



Awards per sector



The top five authorities in terms of award value



Kingdom of Bahrain

A global model for effective tender and bidding practices



Nayef bin Khalid
Al Khalifa
Chairman

Chairman's Message

It would be my honour to speak of myself and the Tender Board to extend our highest thanks and gratitude to his Majesty King Hamad bin Isa Al Khalifa and His Royal Highness Prince Salman bin Hamad Al Khalifa, Crown Prince and Prime Minister For their wise directives and generous support to the Tender Board and the development of the government procurement and sales practices in the Kingdom of Bahrain.

2020 has been an exceptional year due to circumstances imposed by the emerging Covid-19 pandemic, which had a huge impact on the economy worldwide. In our effort to adapt to the current emerging situation, the Tender Board adopted a new strategic approach in managing its administrative and operational processes, aiming to achieve its goal of establishing Bahrain as a global model for effective tender and bidding practices.

Despite the challenges posed by the Covid-19 pandemic in 2020, the Tender Board was able to maintain its operation in providing and regulating government tenders, auctions, purchases, and sales in a way that ensures the success of the purchasing authorities projects. The total number of awarded tenders by The Board in 2020 reached 1688, with an estimated value of over 1.557 billion BD. The stable rate of tenders and auctions in 2020 reflects the adaptiveness and the sustainability of the developmental services designed to meet the citizen's expectations, which are in line with the government's vision of achieving sustainability despite the new regional and global challenges. The thing which manifests the Boards' remarkable efforts and capabilities exerted to contribute to improving and facilitating the completion of work between suppliers, contractors, and relevant government agencies, and to ensure the continuity of work under all circumstances.

As 2021 approaches we are confident in our ability to thrive in this new era of advancement and modernity, focusing on futuristic technology and strengthening our client's confidence in our services in both the government and the private sectors, in addition to promoting and attracting investment on solid foundations of transparency, integrity and equal opportunities.

As the Tender Board continues to strive for advancement and modernization, following clear quality initiatives while continuing to provide a variety of innovative services of high quality in order to improve the Kingdom's ranking in the international indicators. The Board also aims to create an investment attractive environment by improving the procurement procedures and processes in line with best international practices in this field.

The council also continues to work closely with the private sector and to stand at a distance between the authorities and local and international contractors and suppliers, as part of its ongoing efforts to enhance the transparency and efficiency of government procurement and sales practices in the kingdom and to support economic sustainability by maintaining public funds and optimizing them through creating a legislative environment where regulations integrate smoothly with legislation through the Tender Law, which regulates the practice of government tenders and procurement while protecting all the parties' rights.

In conclusion, I would like to extend my sincere gratitude and appreciation to the members of the Board and to the technical and administrative team for their sincere and dedicated efforts. We also thank our partners for their constructive cooperation and continued faith in the Tender Board services. This cooperation has proven our ability to extend our services to new heights in the coming years.

May God bless everyone and assist you to further giving in order to achieve the ambitious goals we aspire to for our precious homeland under our wise leadership.

Overcoming difficulties and challenges

"Tender Board" a leading model in government procurement regulation.



Dr. Mohamed Ali
Bahzad
Secretary General

Secretary General's Message

With strong and vigorous steps, the Tender Board continues to follow the best principles of transparency, professionalism, fair competition, to overcome all the difficulties and turn challenges into opportunities and achievements in order to become a leading model government procurement regulation. Despite the many challenges that came with the 2020 COVID-19 pandemic and the extraordinary circumstances it has imposed on the economy within all its sectors, the Tender Board was able to carry out its task of enabling the responsible agencies to implement their plans and projects without disruption.

2020 has been an unprecedented year due to the accelerating events and consequences of the COVID-19 virus which transformed into a global pandemic that affected severely the economies and societies not just in the region but around the world, the thing which affected supply lines as well.

However, the Tender Board continued to move steadily towards implementing its strategy aimed at improving the quality of services while preserving the health and safety of all those who work for the organization, by activating the pre-prepared emergency plan and developing it based on the instructions of the national team to address the COVID-19 pandemic, the Council was able to handle all the challenges that accompanied the spread of (Covid-19) thanks to the comprehensive automation of all of its operations, to raise the level of productivity and efficiency and sustainability.

The comprehensive automation process has been successful upon the launch of the second phase of the electronic bidding system on April 22, 2020.

The second phase included the automation of all bidding and Auction procedures in preparation for the digital transformation, as 606 fully electronic tenders were Awarded and 526 new tenders opened in 2020 since the inauguration of the second phase.

In accordance with the Tender Board transparent and fair standards, the upgrading of quality and performance in the execution of government projects, and the ensuring of the application of global best practices in pre-qualification, the Tender Board has updated the regulations for pre-qualification procedures for suppliers and contractors intending to simplify the application procedures of Pre-qualification, and adding more flexibility through re-designing some procedures, which will help the purchasing authorities to secure their purchases at competitive and fair prices.

The Tender Board also issued the government procurement plan, which will increase the competition between contractors and suppliers taking part in government tenders and auctions.

The Tender Board rely on the strength of its relationship with suppliers, contractors, and purchasing authorities to play their parts efficiently during these challenging times, the Board was keen to maintain a strong, integrated and sustainable relationship with its partners from both the public and private sectors.

We established this relationship through 34 sessions and workshops and 8 discussion meetings with over

2139 taking part suppliers and contractors, including small and medium enterprises to discuss and identify ways to easily and efficiently connect digital applications and systems to the existing systems for a smooth enterprise transition.

According to its plan to achieve self-sufficiency and balance between income and expenses, the Tender Board achieved a 45% increase in its revenues in 2020, as compared to 2019, to reach 1.044 million BD, and exceed the one million BD mark for the first time since the Tender Board began collecting the revenues of advertising on its website and the revenues of selling tender documents.

In an effort to implement the Council of Ministers' decision to support small and medium-sized enterprises, the Tender Board awarded 146 government tenders worth 55 million BD for the first time since the executive procedures to prioritize small and medium-sized enterprises in government tenders and auctions. 59 small and medium-sized enterprises benefited from the decision, while 539 tenders were awarded to 151 small and medium-sized enterprises.

With steady steps, the Tender Board continued to enhance competitiveness between suppliers and contractors by following the best international bidding practices and methods. As a result, we have achieved distinguished results in 2020 through choosing the optimal methods of bidding for government tenders and auctions.

The number of public tenders increased to reach 74% of the total tenders in 2020. Compared to 70.5% and 57% in the years 2019 and 2018 respectively, while the number of limited tenders declined from 19.2% in 2019 to 15.7% in 2020, while direct contracting rates remained at 10.3%.

In conclusion, I would like to express my sincere gratitude to His Excellency the Chairman of the Tender Board for his support and enthusiastic research for everything that could advance the organization's growth, I would also like to thank all our national staff in every position or specialty, for their sincere teamwork and dedication.

Thanks are also due to all of our purchasing authorities partners and the suppliers, contractors, and the small and medium enterprises for their trust and productive cooperation, which demonstrated our ability to achieve the prosperous economical future, we thrive to achieve in the kingdom of Bahrain.

Tender board members and responsibilities

50

Meetings in total during 2020

The Tender Board has always prioritized assisting and empowering the purchasing authorities to achieve their plans, regardless of any exceptional circumstances such as the Covid-19 pandemic and its global effect.

As per the Royal Decree No. 1 at 2020 concerning the restructuring of the Tender Board, the Board continued to hold its seventh term meetings regularly and on a weekly basis to discuss and correspond to the requests received from all the purchasing authorities in order to make appropriate decisions regarding them.

The Tender Board held 50 meetings in total during 2020, to discuss purchasing authorities'

requests such as opening and awarding tenders, order changes and extensions, renewals, and many others.

The Tender Board also looked into requests submitted by suppliers and contractors participating in tenders as per the law organizing tenders, auctions, purchases, government sales, its executive regulations, decisions, and circulars issued by the board.

The Tender Board continued to inspire confidence in the business environment in the Kingdom of Bahrain, in addition to promoting and attracting local, regional, and international investments, through regulating and supervising government tender. As a result, within a brief period from its founding, the Board acquired an excellent reputation characterized by transparency and equal, fair, and competitive opportunities, the thing which contributed to establishing its significant role as a distinctive quality service provider.

The Tender Board's Responsibilities

- ◆ Supervising government tenders, auctions, and procurement transactions undertaken by Purchasing Authorities.
- ◆ Approval of tender documents provided by Purchasing Authorities.
- ◆ Cancellation of tenders and auctions and re-launching them again when needed.
- ◆ Receive bids for tenders, open tender envelopes and ascertain that they contain the required documents.
- ◆ Decide upon acceptance or rejection of bids.
- ◆ Review, revise and approve bid evaluations and issue award decisions.
- ◆ Oversee "prequalification" of suppliers and contractors in coordination with the concerned Purchasing Authority.
- ◆ Enforce penalties upon suppliers and contractors with respect to violations or failures to honour contractual obligations.
- ◆ Decide upon suppliers' and contractors' complaints related to tender procedures.

Tender Board Members



Shaikh Nayef bin Khalid Al Khalifa
Chairman



Eng. Ahmed Abdulaziz Al-Khayyat
Deputy Chairman



Dr. Mohamed Mubarak bin Daina
Member



Mr. Isa Radhi Al-Aradi
Member



Eng. Saeed Husain Abdulrahman
Member



Eng. Waleed Yousif Al-Saie
Member



Mr. Rashid Ahmed Al-Jowder
Member



Mr. Jassim Abdullah Hammoud
Member



Mrs. Noor Hafedh BuAli
Member

Bahrain Tender Board Overview of Tender Board Operations in 2020

The Covid-19 pandemic came with unexpected effects and repercussions on supply, supply lines, and the provision of services, but this did not dissuade the Tender Board from carrying out its tasks and achieving its goals of enabling the purchasing authorities to implement their plans and projects despite the exceptional circumstances.

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awarded a total estimated value of 1,557,395,691,320 BD, which proves that the government procurement sector in the Kingdom of Bahrain is able to balance between committing to precautionary measures and the continuity of development under all circumstances.

Number of opened tenders and auctions



Number of opened bids



Number of tenders handled by the Board Award, Extensions, Variation Orders and Renewals



Total number of grievances handled



Number of Prequalified Companies



Total number of suppliers registered with the Tender Board



Total value of tenders supervised by the Board

Awards, extensions, variation orders, and renewals (Bahraini Dinar)

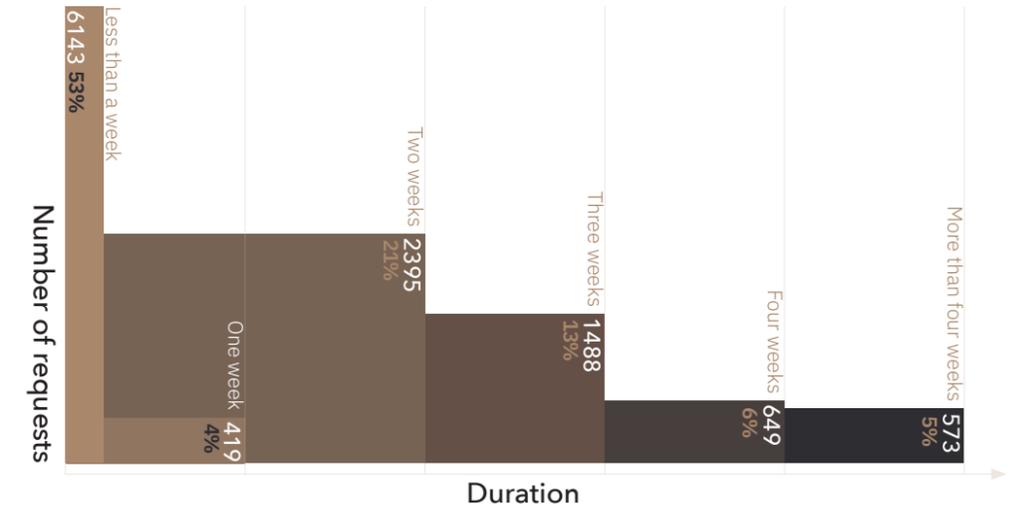


■ 2020
■ 2019

Efficiency

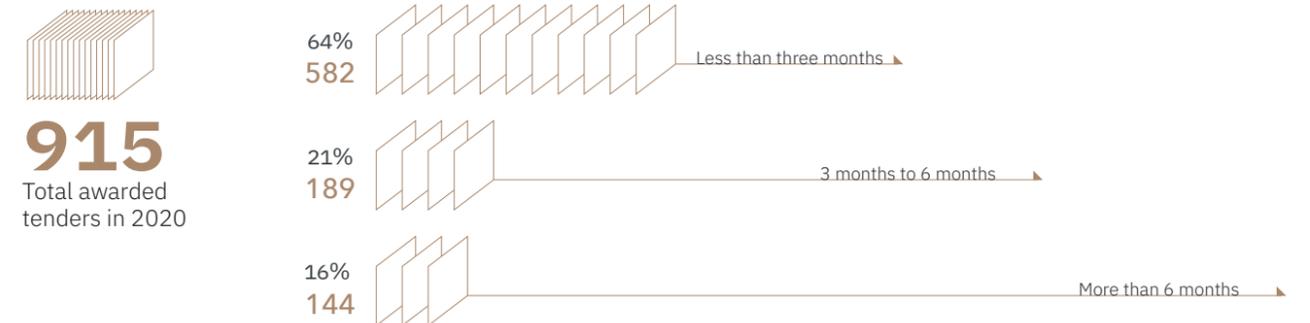
Response time for inquiries

The number of requests received by the Tender Board reached 11667 from the acting authorities, importers, and entrepreneurs in 2020. These requests got responses after study and review in a timely manner, and so that 35% of the requests received a response within only 5 days, while 77% of these requests received a response in less than two weeks. The transactions exceeding four weeks did not pass a ratio of 5% from the total of requests, and this reflects the work efficiency in the Tender Board despite the number of employees in charge of response (15 employees working at the technical assessment directorate).



Tender Process Duration

The average time duration attended 32 days for the period between the bidding and opening of tenders, 70 days for the period between the bidding and opening of auctions, and 173 days concerning the average durations between the bidding and award of tenders and auctions, while the same durations attended 153 days for auctions. 64% of the total tenders and auctions were award during a period in less than 3 months, while 85% of tenders were awarded in less than 6 months.



Purchasing Entities per sector

(Logarithmic scale)

Sector	Purchasing Authority	Total No. of tenders	Total value (BD)
Infrastructure 585 Tender 336,163,810 BD	Electricity and Water Authority	241	191,977,091
	Ministry of Works	240	124,161,787
	Ministry of Transportation and Telecom. Information and eGovernment Authority	30	12,919,570
	Telecommunications Regulatory Authority	51	5,230,425
	Bahrain Internet Switch	10	789,700
	Bahrain Internet Switch	8	515,172
	Survey and Land Registration Bureau	4	470,612
	Urban Planning and Development Authority	1	99,450

Aviation

230 Tender
261,422,470 BD

Gulf Air	171	239,350,894
Bahrain Airport Company	48	19,720,572
Hala Bahrain Hospitality	9	1,960,199
Gulf Aviation Academy	1	276,004
Gulf Air Group Holding	1	114,800

Oil and Gas

261 Tender
606,731,712 BD

Tatweer Petroleum	153	555,229,208
Bahrain Petroleum Company (Bapco)	100	48,502,876
Bahrain National Gas Expansion Company (Banagas)	3	2,542,250
National Oil and Gas Authority	2	322,302
Oil and Gas Holding Company	3	135,074

Health

141 Tender
112,461,369 BD

Ministry of Health	137	112,367,069
The National Health Regulatory Authority	3	91,339
Supreme Council of health	1	2,961

Housing

47 Tender
131,927,282 BD

Ministry of housing	40	83,264,010
Eskan Bank	7	48,663,272

Information

99 Tender
26,307,571 BD

Bahrain Authority for Culture and Antiquities	17	8,805,425
Ministry of Information Affairs	19	5,352,784
Tamkeen	11	4,961,449
Bahrain International Circuit	26	4,932,202
Bahrain Tourism, Exhibitions and Conf. Authority	17	1,150,232
Ministry of Industry, Commerce and Tourism	5	1,000,694
Derasat	4	104,781

Investment

88 Tender
23,771,210 BD

Sector	Purchasing Authority	Total No. of tenders	Total value (BD)
Investment 88 Tender 23,771,210 BD	BAPCO Retail Company SPC	13	5,423,682
	National Bureau for Revenue	8	3,100,415
	Economic Development Board	18	3,666,374
	Bahrain Development Bank	9	3,696,964
	Bahrain Mumtalakat Holding Company	5	2,117,043
	Bilaj Aljazayer real estate development	1	241,920
	Bahrain Stock Exchange	7	372,371
	Bahrain Bourse	2	270,000
	Bahrain Institute of Pearls and Gemstones - Danat	2	6,363
	Bahrain Real Estate Investment Company (Edamah)	23	4,876,075

Education

74 Tender
18,789,143 BD

Ministry of Education	21	10,840,398
Ministry of Youth and Sports Affairs	17	10,480,398
Bahrain Polytechnic	10	513,464
University of Bahrain	17	1,024,373
Institute of Public Administration	4	119,611
Supreme Council for Youth and Sports	2	49,128
Education and Training Quality Authority	3	-921

Other

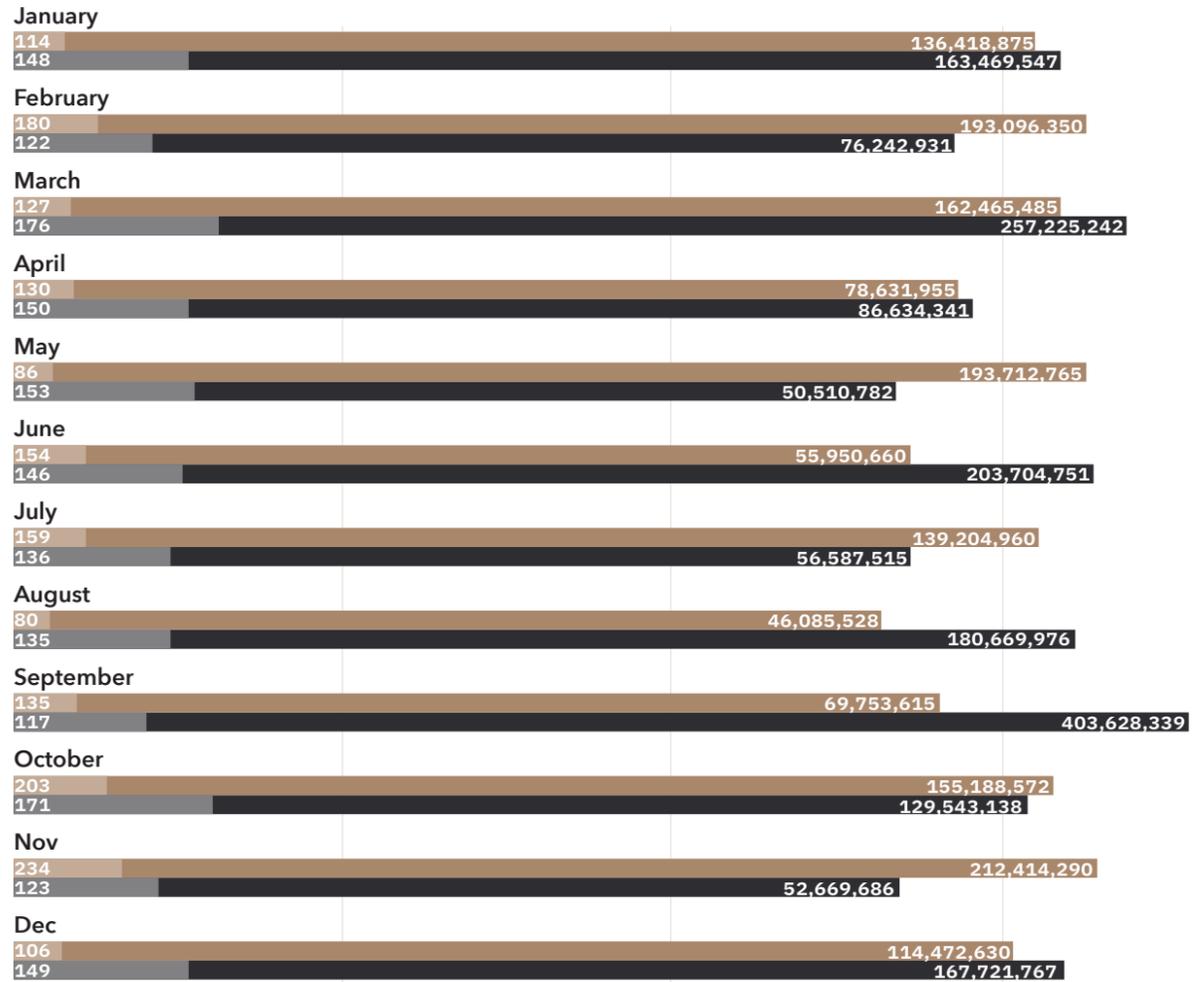
162 Tender
39,821,120 BD

Ministry of Finance and National Economy	22	12,503,390
Ministry of Labour and Social Development	25	4,554,819
Ministry of Foreign Affairs	12	4,375,367
Customs affairs	9	4,212,826
The Labour Market Regulatory Authority (LMRA)	9	3,540,550
General Company for Poultry (Dawajin)	7	2,794,621
Ministry of Interior	10	2,055,434
Social Insurance Organization	19	1,074,366
Public Prosecution	3	945,052
Supreme Council for the Environment	9	805,198
Council of Representatives (Nuwab)	3	624,224
Sustainable Energy Authority	2	405,963
Ministry of Justice and Islamic Affairs	10	364,684
Ministry of Shura Council & Rep. Council Affairs	3	305,586
Tender Board	3	284,451
Legislation and Legal Opinion Commission	1	259,048
Shura Council	4	247,660
Supreme Council for Islamic Affairs	3	197,371
Bahrain Institute for Political Development	2	141,677
Isa Cultural Center	3	78,170
Civil Service Bureau	3	50,653

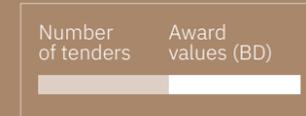
Awards per month



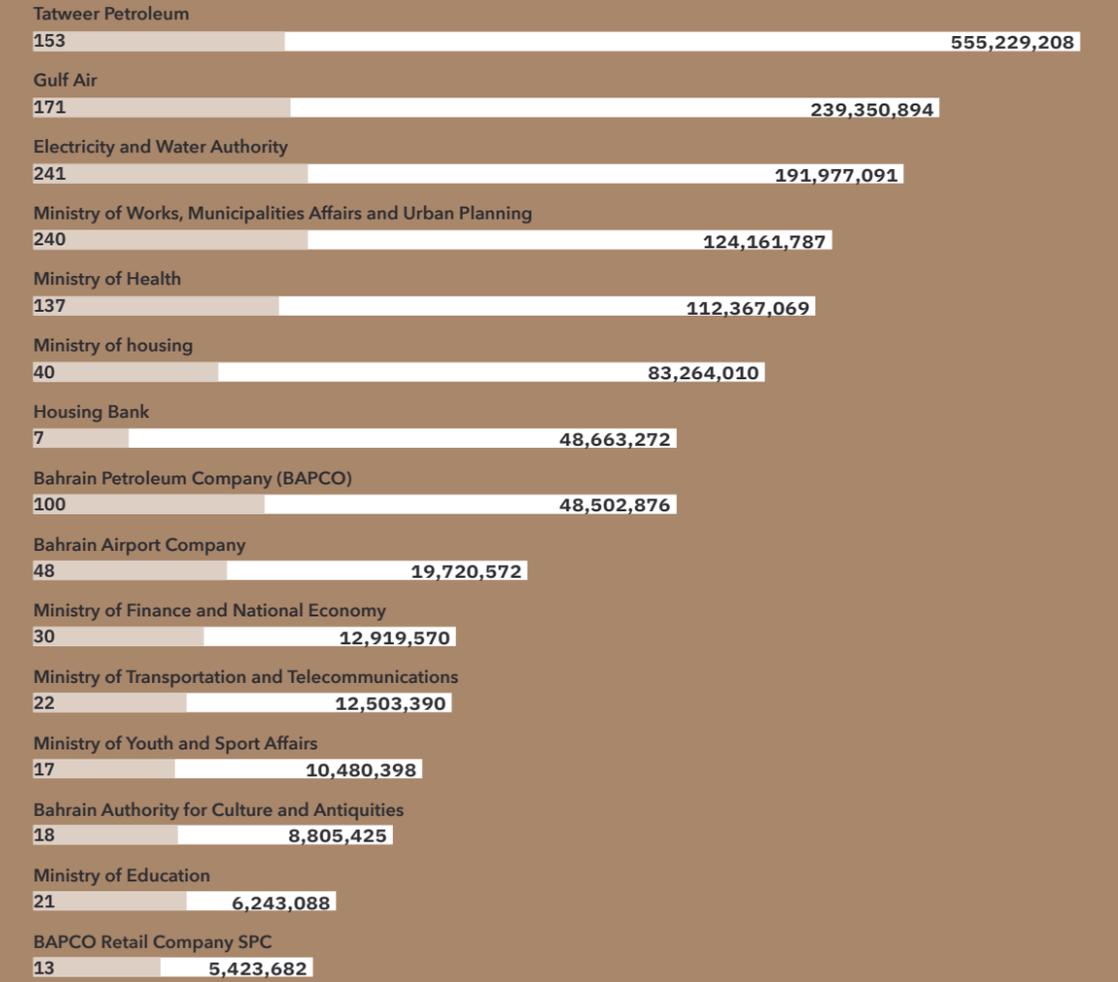
(Logarithmic scale)



Top 15 Purchasing Authorities in terms of award value



(Logarithmic scale)



Developmental and vital projects

The Tender Board remains committed to its support for the government by supporting government agencies to obtain their purchases at fair competitive prices following the best principles of transparency, professionalism, and fair competition.

The following are the most prominent developmental and vital projects in the kingdom of Bahrain, prioritizing the needs of the kingdom's citizens while keeping pace with the urban expansion.

The projects are also in line with the national visions and goals of Bahrain 2030, such as sustainability and encouraging economic developmental investments.



Bahrain International Airport new passenger's terminal renovation project.

The Tender Board is one of the main partners in the project of developing and constructing the new passenger terminal at Bahrain International Airport, as we collaborated with the relevant authorities and facilitated proposing and establishing tenders and auctions for the operations of the new airport, throughout all the stages, from construction and until the completion of most of the related projects.

The success of the Tender and Auctions Board cooperation in Renovating Bahrain International Airport, falls in line with the Council's principles and goals, as we have been working closely with both the governmental and private sectors, we regulated the government procurement and sales practices in the Kingdom in a way that ensures efficiency, the best bidding practices, and supports the economical sustainability.

The Tender Board has been keen on promoting integrity and providing fair competition to all suppliers and contractors throughout all the stages of awarding and submitting tenders and auctions for the airport development, in order to achieve its core principle of equal competing opportunities, and handling urgent requests effectively, the thing which helped in completing the project on time.

Building 1049 housing units in Northern city, Galali and Wadi Al-Sail

The Board of Tenders always aims to facilitate and speed the implementation process of housing projects and services to citizens, therefore the Council has been working on effective cooperation and coordination with the Ministry of Housing to issue tenders to build 1049 housing units in various regions of Bahrain, such as the Northern City, Galali and Wadi Al-Sail.

The tenders included The Northern city (Madinat Salman) project which involved 400 social housing units in Madinat Salman, Island 10, plot 24,25,27, and 28, in addition to building and maintaining 282 social housing units on Island 10, Plot 30, and Island 11, Plot 2.

The other project also includes building 71 DANA-A housing units and 123 DANA-C units at Site 229, Block 255, Galali District, as well as building 111 DANA-A housing units and 112 DANA-C housing units at Site 239, Block 930, Wadi Al-Sail District, Riffa.

Al-Lawzi Housing Project

The Tender Board assisted in sourcing and awarding the tenders of Al-Lawzi Housing Project, which is one of the first projects in developing governmental lands with private sector contracts.

The Ministry of Housing launched the project as one of the main initiatives to involve real estate development and contracting companies in implementing social housing projects for citizens who meet the housing criteria.

The project will enable the real estate developer to build 132 housing units, including secondary infrastructure services, on a government land owed the Ministry of Housing in Al-Lawzi area, provided that the developer, upon completion of the construction, will market the units and sell them to citizens who are qualified to one of the financing services provided by the ministry, such as (Mazaya) program.



Water supply for new housing projects

As part of the integration and coordination between all ministries and government agencies, the Tenders Board coordinated with the Electricity and Water Authority to expedite the awarding of tenders for supplying new housing projects with water so that the Ministry of Housing can deliver it to beneficiaries.

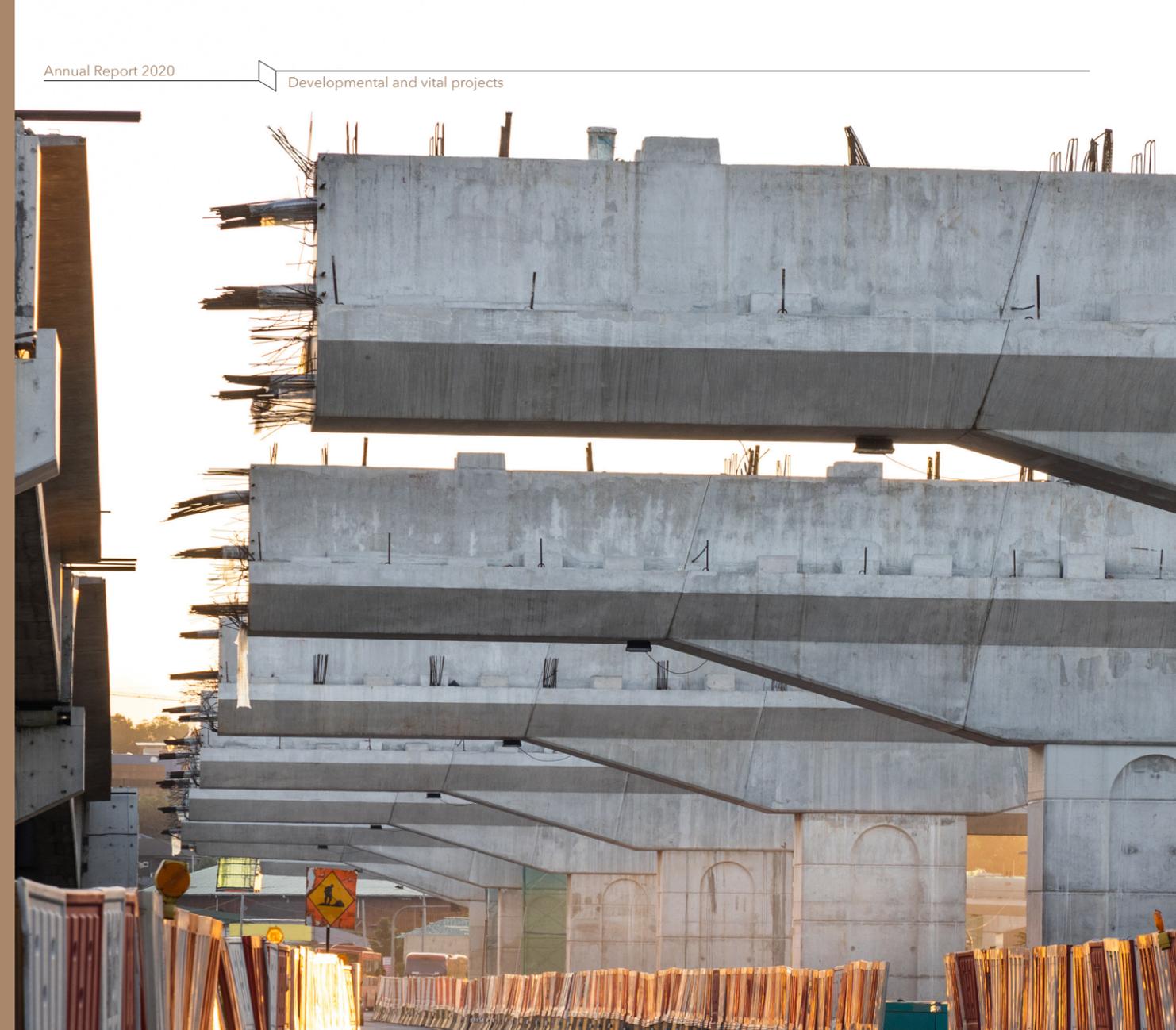
Last year the Tender Board awarded a tender of supplying water to Khalifa project, which involves supplying all the materials and the construction of the plant, including two concrete earth tanks with the approximate capacity of 5 million gallons each, the installation of pumps that are capable to pump 10 million gallons per day directly into the main distribution network, in addition to automation

projects and other related facilities.

It also includes the construction of the main transporting line constructed from elastic iron with a diameter of 800 mm and a total length of about 1.0 km.

Another tender was also awarded to supply water to the Al-Hidd Housing Project, and to construct the main water distribution station to supply the Eastern phase of Al-Hidd Housing Project with water through the key delivery method.

This tender contract included supplying all the materials in addition to the completion of the rest of the construction work, including a partially buried concrete reservoir with a capacity of 2 million gallons.



South Bahrain ring road project

As part of our wise government plan program to develop the infrastructure and establish an integrated road network in all regions of the Kingdom in such a way that fulfil the resident's needs the Tender Board worked closely with the relevant government agencies to open several tenders, the most important of which was the construction of South Bahrain Ring road.

The project aspires to expand the transportation network and includes the main road with three lanes in each direction for the areas that extend from Al-Zlaq road to the north including the real estate properties which are in the west area, such as the maintenance projects of Edamah, Bilaj Aljazayer, and Al-Salam Resort.

The Tender Board also awarded several other tenders related to the road and infrastructure field such as maintaining the roads of the first phase in complex 245-Arad and the first phase of 917-Riffa complex, and the construction of the bridge (17) at Umm al-Saad road.

66 KV submarine and ground cable works to supply Hawar Islands with electricity

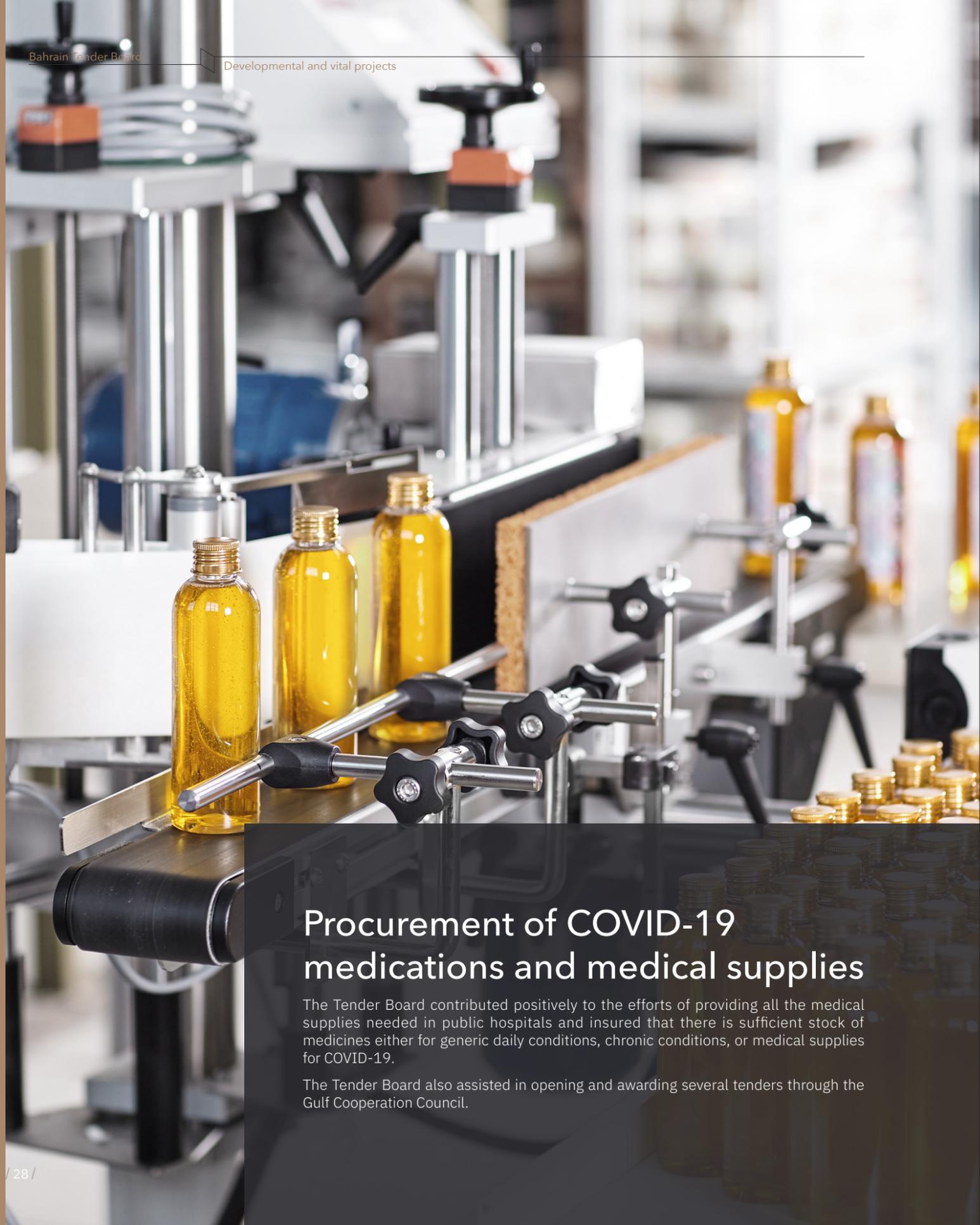
The project is part of the Electricity and Water Authority's master plan to develop and expand the kingdom's electricity transmission networks to enable the electricity network to meet the growing demand for electricity throughout the kingdom for development, urban expansion, industrial and commercial purposes.

Whole-genome sequencing and research services

The project aims to utilize Whole-genome sequencing to identify the genes and genomic variants underlying genetic diseases.

This genetic information obtained will be of great importance in many ways such as protecting public health by identifying genetic disorders, characterizing mutations that promote the development of cancers.

Whole-genome sequencing will be provided for 6 thousand samples from residents in the kingdom of Bahrain, as 2 thousand samples will be collected for rare diseases sequencing, while 4 thousand samples will be collected for general sequencing.



Procurement of COVID-19 medications and medical supplies

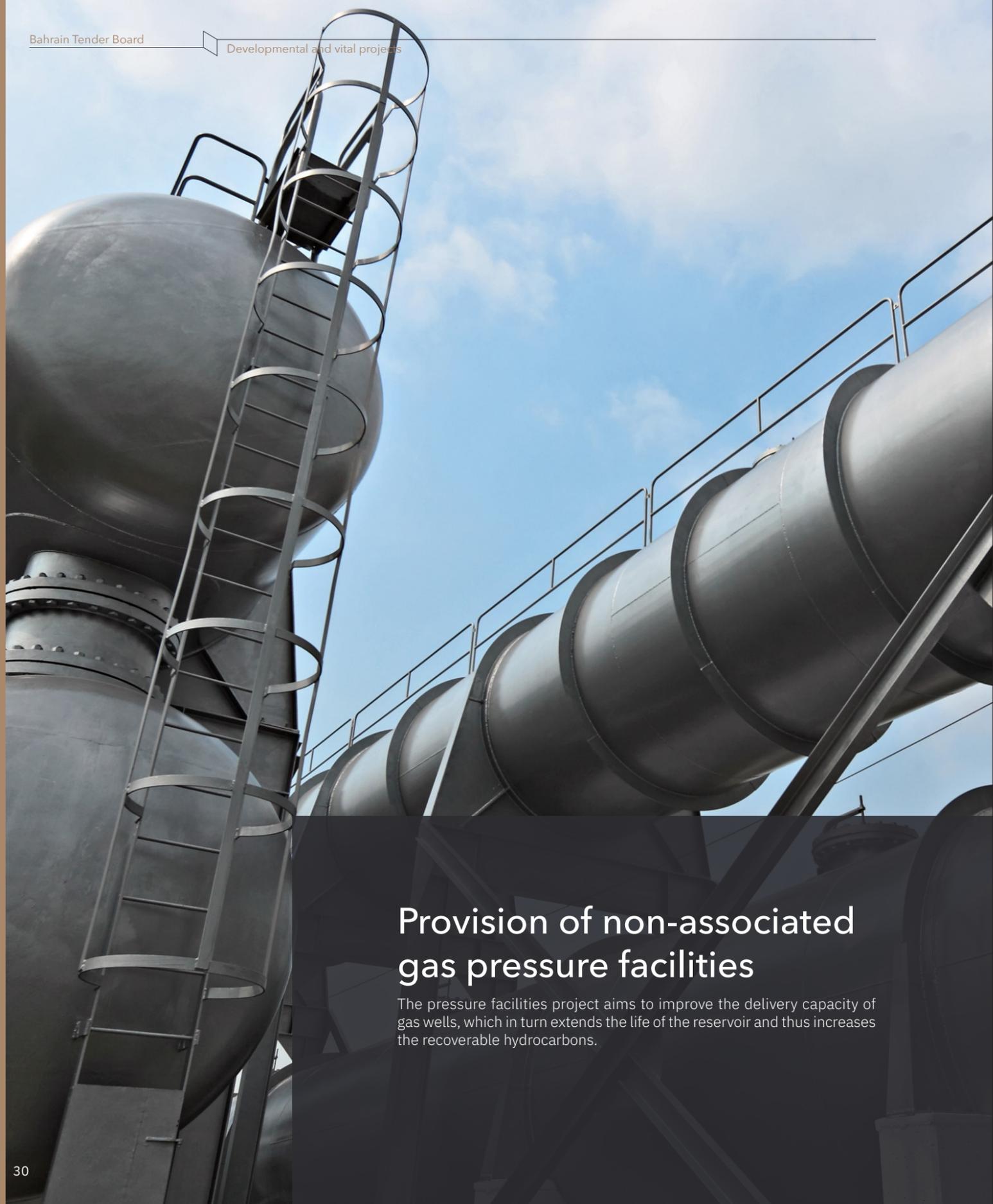
The Tender Board contributed positively to the efforts of providing all the medical supplies needed in public hospitals and insured that there is sufficient stock of medicines either for generic daily conditions, chronic conditions, or medical supplies for COVID-19.

The Tender Board also assisted in opening and awarding several tenders through the Gulf Cooperation Council.



Crushing, flowing and testing services

With the goal of improving oil and gas production, Tatweer Petroleum, charged with increasing oil and gas production in the field, is using crushing as one of the latest technologies to achieve its goals of improving oil and gas production.



Provision of non-associated gas pressure facilities

The pressure facilities project aims to improve the delivery capacity of gas wells, which in turn extends the life of the reservoir and thus increases the recoverable hydrocarbons.



Gas compression service leasing - phase IV - purchase of gas compression equipment

The Gas Compression Facilities Project aims to increase the processing capacity of this gas to be re-injected into oil reservoirs to maintain oil reservoir pressure, improve production, and reduce the environmental impact of the gas produced.

Strategic Oversight Ensures equal opportunities and integrity for all

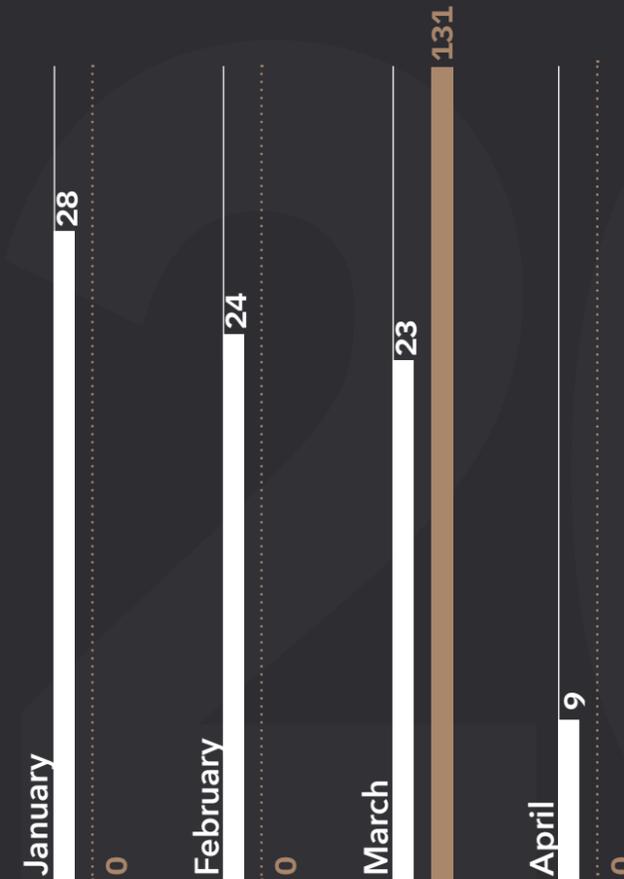
Since its inception, the Tender Board was committed to developing the government procurement and sales practices, ensuring efficiency and effectiveness, and establishing fairness and transparency in all aspects of bidding and auction process procedures in line with the best international standards.

In this context, the Tender Board issued a qualitative decision to upgrade the pre-qualification procedures for suppliers and contractors by re-engineering some procedures to increase efficiency and effectiveness and add more flexibility, that in addition to updating the pre-qualification list to be a comprehensive reference for all pre-qualification procedures, which will contribute to improving the quality of procurement. And increase the efficiency of implementing government projects and services.

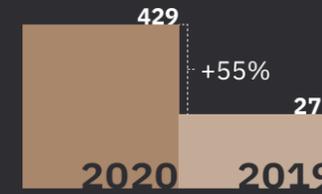
Therefore, the Tender Board is keen to assist the purchasing authorities to pre-qualify suppliers and contractors before offering tenders, in order to evaluate the ability of the suppliers or contractors applying for the government tenders.

The evaluation will be in terms of applicants' financial and administrative capabilities, the size of their responsibilities, and their ability to carry out the required work, to ensure equal opportunities and integrity in dealing with suppliers and contractors, preserve public funds, and ensure that government projects are assigned to contractors who meet all the requirements.

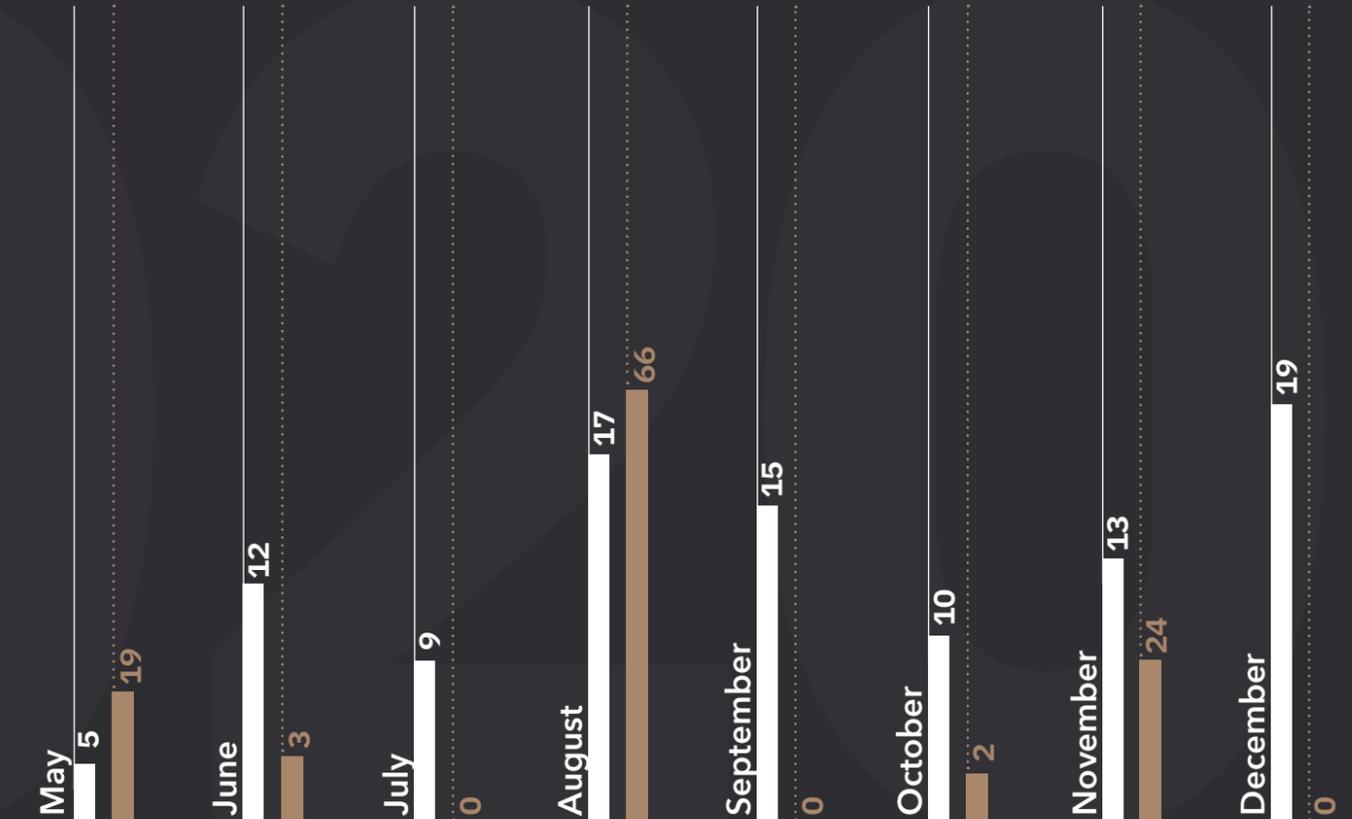
The number of pre-qualification requests approved by the Tender Board in 2020 was about 429 qualification requests, of which 245 were approved in response to a qualification process announcement, while 184 qualification requests were submitted individually from suppliers and contractors without an invitation.



The majority of the pre-qualification requests approved were from the Ministry of Works, Municipalities Affairs and Urban Planning accounting for 40% of the total applications, followed by the Electricity and Water Authority with 30%.

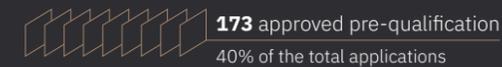


2020 witnessed a 55% increase of the approved pre-qualification compared to the previous year, as 429 qualification requests were approved in 2020 compared to 277 in 2019.

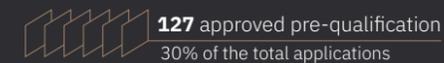


Distribution of approved qualification requests according to the number of applications

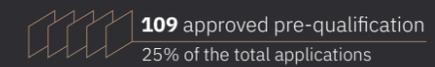
Ministry of Works, Municipalities Affairs and Urban Planning



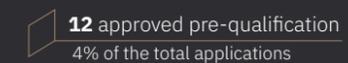
Ministry of housing



Electricity and Water Authority



Bahrain Petroleum Company (Bapco)



- No. of application through public tender
- No. of individual applications



Tender Board revenue



Following the objectives of the Fiscal Balance Program, which aspires to achieve a balance between governmental expenses and revenues by 2020 the Tender Board achieved a record of 1,044 million BD in 2020, for the first time since it began collecting revenues of the unified declaration and selling tender documents, that is in comparison with 718,500 BD achieved during 2019, achieving a 45% increase.

In addition to that, the Tender Board generated 376,400 BD in revenues from the sale of tender documents, compared to 197,100 BD in 2019, and 688,000 BD in advertising revenue, compared to 521,400 BD in 2019.

Revenues from the sale of tender documents



Website advertising revenue



Training courses

42 courses and workshops

The Tender Board adopted a policy of strengthening relations with partners through frequent meetings, training courses, and workshops, to develop channels of communication with all relevant parties to ensure smoother cooperation and workflow improvement. 42 courses, workshops, and advisory sessions were held, the majority of which were held virtually via visual communication due to the COVID-19 circumstances. The total participation of 2,139 reached participants of procurement government agencies, contractors, and suppliers, including small and medium enterprises.

The list of courses for the purchasing authorities included foundation courses on government tendering procedures and auctions, specialized workshops on pre-qualification procedures and the upgrades of the tendering and bid system, as well as specialized workshops about procurement planning.

Training sessions were also held for suppliers and contractors regarding the procedures for participation in government tenders and auctions, as well as additional courses for small and medium-sized enterprises to clarify the mechanism for applying for the SME Preference Initiative.

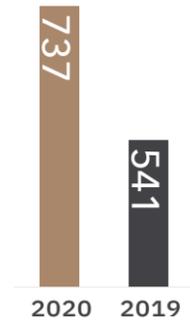
2,139 participants of procurement government

The Tender Board organized 20 collective sessions for purchasing authorities with a total participation of 1,020 participants. 13 sessions with the participation of 858 participants of contractors and suppliers, and eight weekly consultation sessions were held over two months, attended by 261 participants from small and medium enterprises.

In addition to participating in the Global Entrepreneurship Week, which was held from November 29 to December 6, where 4 representatives participated on behalf of the Tender Board.

Reconsideration and Grievances

Number of Reconsideration for review and grievances



The Tender Board is committed to adopting the highest standards of transparency and fairness. All applications and grievances received by the Board are responded to in appropriate ways. Such applications and grievances are discussed on a weekly basis during the Tenders Board meetings in accordance with the provisions stipulated in the Law for Regulating Tenders, Auctions, Government Purchases and Sales. During 2020, the Tender Board received 737 requests for reconsideration and grievances.

from suppliers and contractors, representing 13% of the total number of bids received during 2020 based on their reasons, which can be summarized as follows:

- ◆ Requests related to reviewing acceptance of the initial tender bond.
- ◆ Failure to submit the required forms.
- ◆ Requests related to award decisions.
- ◆ Requests related to tender procedures.

Digital transformation

606

Electronic tenders were opened

The Tender Board operations witnessed major developments in terms of digital tender application, which will be the first step in the transition from comprehensive automation to comprehensive digitization in line with the royal directives of His Majesty King Hamad bin Isa Al Khalifa, in adopting and employing Artificial intelligence in the production sectors, the Tender Board is committed to achieving the goals of Bahrain Economic Vision 2030, which aims to create a more competitive and sustainable economy.

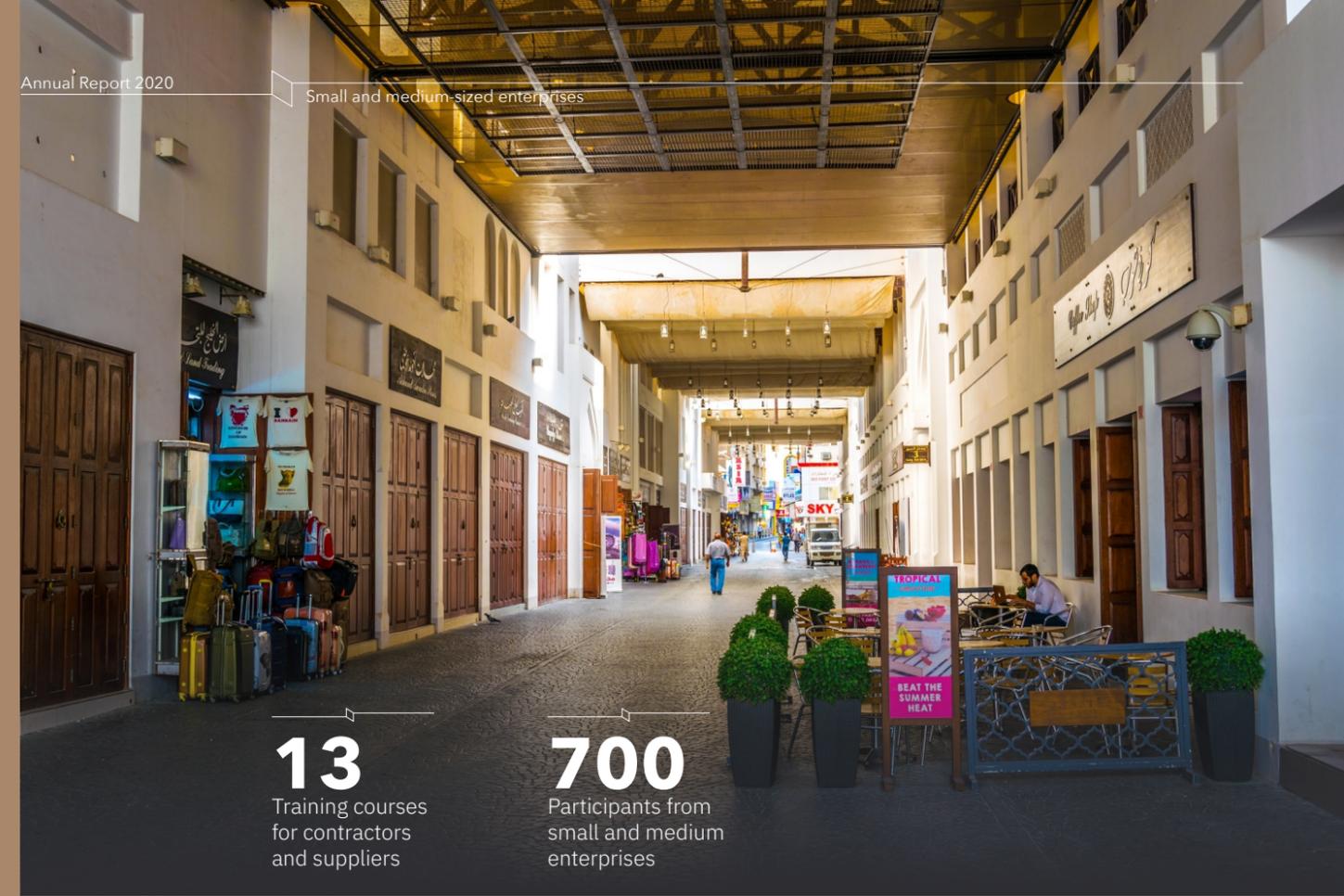
The comprehensive automation processes have contributed to improving and facilitating the work between suppliers, contractors, and government agencies, in addition to increasing the level of participation of suppliers and contractors, especially in the current circumstances where national efforts were united to mitigate the consequences of COVID-19 in a manner that preserves the health

and safety of citizens and residents.

The electronic tender applications witnessed a noticeable increase in 2020 as 606 electronic tenders were opened, and 3116 electronic bids were opened for 526 tenders, while 565 internal electronic tenders were issued, since the launch of the second phase of the electronic bidding system.

3116

Electronic bids were opened for 526 tenders



13

Training courses for contractors and suppliers

700

Participants from small and medium enterprises

Small and medium-sized enterprises

539

539 tenders were awarded to 151 small and medium-sized enterprises

In an effort to implement the Council of Ministers' decision to support small and medium-sized enterprises, the Tender Board awarded 146 government tenders worth 55 million BD for the first time since the executive procedures to prioritize small and medium-sized enterprises in government tenders and auctions. 59 small and medium-sized enterprises benefited from the decision, while 539 tenders were awarded to 151 small and medium-sized enterprises.

The Tender Board was keen to encourage small and medium enterprises to participate in government tenders by launching several awareness campaigns and training workshops. The Tender Board held 13 training courses for contractors and suppliers. And eight weekly consultation sessions were held over two months, attended by 700 participants from small and medium enterprises.

The workshop goal was to clarify the procedures and improve the quality of their bid applications to ensure that they meet the tender requirements.

The Tender Board is also planning to launch several initiatives to support small and medium enterprises in order to achieve the percentage decided by the Council of Ministers.

